

Request for Proposal (RFP)

FOR

**Setting up Textile spinning and processing units
in West Bengal
(9th August 2022)**

RFP Submission Due Date: 15th September 2022

RFP Reference No. 2787-11018(99)/34/2022

**MSME & TEXTILES DEPARTMENT
Government of West Bengal**

"Shilpa Sadan"

4, Abanindranath Thakur Sarani
Kolkata-700017, West Bengal, India

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- c) This document does not purport to contain all the information that interested applicants would desire or require in reaching decisions pertaining to any transaction. Interested applicants should form their own view as to what information is relevant to such decisions and make their own independent investigations in relation to any additional information.
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- f) MSME&T Deptt. shall be entitled to invite proposals from entities other than the applicants who have submitted RFP.
- g) Failure to provide information that is essential to evaluate the applicant's qualifications or substantiation of the information supplied, shall result in disqualification of the applicant from the RFP process.
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NOTICE INVITING RFP
Department of Micro, Small, Medium Enterprises & Textiles
Government of West Bengal
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Kolkata-700017, West Bengal, India
Email: msmet.gowb@gmail.com

RFP Reference No. 2787-11018(99)/34/2022

Date: 9th August 2022

1. Department of Micro, Small, Medium Enterprises & Textiles (hereinafter referred to as MSME&T Deptt.) is responsible for conceptualization, development, growth and facilitation of Micro, Small and Medium Industry, investment to this textile sector alongwith related infrastructure in West Bengal.
2. MSME&T Deptt. hereby invites Request for Proposal (RFP) from eligible and qualified companies (herein after referred to as "Bidders") for *Setting up textile spinning and processing units in West Bengal*
3. Intending bidders may download the RFP from the website <https://wbmsmet.gov.in/home/tender> or <https://wbtenders.gov.in/>
4. The RFP shall have to be submitted in the website <https://wbtenders.gov.in/> not later than the time specified on the prescribed last date of submission of RFP.
5. MSME&T Deptt., may, at its discretion, extend this deadline for submission of RFP by amending the RFP document, in which case all rights and obligations of MSME&T Deptt. and applicants previously subject to the deadline will thereafter be subject to the deadline as extended.
6. All details including any due date extensions, clarifications, amendments, addenda, corrigenda, etc., in respect of this notice will be uploaded on <https://wbmsmet.gov.in/home/tender> and/or <https://wbtenders.gov.in/>
7. Important information date and time schedule:

Sl.	Particulars	Date & Time
1	Publication of Information Memorandum document for RFP	09-08-2022 at 10:00 AM
2	Pre-Bid meeting	25-08-2022 at 2:00 PM
3	Uploading of Corrigendum	30-08-2022
4	Start date and time of submission of RFP	26-08-2022 at 10:00 AM
5	Last date and time of submission of RFP	15-09-2022 Upto 5:00 PM
6	Opening of Technical Bid	19-09-2022 at 11:00 AM
7	Presentation for selected bidders	23-09-2022 at 2:00 PM
8	Opening of Financial Bid	To be notified at a later stage

8. In the event, any of the specified date as above being declared a holiday by Govt. of West Bengal, the event of the specified date will be taken up on the next working day at the same time.
9. The bidder(s) shall submit a refundable Earnest Money Deposit of amount INR 25,00,000 in **online mode** to The Department of MSME & Textiles, Government of West Bengal, payable at Kolkata. Exemption of EMD

shall be applicable to eligible entities as per GoWB notifications. The EMD for all non-successful bidders shall be returned within 60 days of selection of the successful bidder. The EMD for the successful bidder shall be returned/adjusted on submission of Performance Bank Guarantee. No interest will be paid on refund of EMD.

10. MSME&T Deptt. reserves the right to reject any or all RFPs and to accept or reject any or all submissions without assigning any reason whatsoever and would not be liable for any cost that might have incurred by any applicant for submitting the RFP.

Sd/-
Principal Secretary

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1. Project Background

Historically, West Bengal has played an important role for the development of the textile and apparel industry and till date it is a major manufacturer of hosiery products, garments and technical textiles. In 2019 – 20 this state has exported textiles and apparel worth ~USD 1 Bn.

West Bengal has the right combination of the factors required for the growth of the sector. Some of the key points have been highlighted below:

1. **Raw material availability:** West Bengal is the largest supplier of raw jute, third largest supplier of Mulberry silk and a major supplier of Purified Terephthalic Acid (PTA) which is the raw material for manufacturing of polyester fiber
2. **Availability of skilled manpower:** It grooms ~700 Graduates and Postgraduates for this industry every year. The educational institutes of West Bengal groom Graduates and Postgraduates in other streams (mechanical, electrical, electronics, civil engineers, industrial engineering, business management, IT etc.) which supports the growth of the sector. The TVET institutions and training centers provide skilled manpower for the shop-floor level.
3. **Market access:** The West Bengal government has targeted to double its textile industry in the state to INR 70,000 Crores¹ by 2024-26. This state is also the gateway to Bangladesh which imported textiles worth USD 8.82Bn in 2020²
4. **Power and Water:** The State is self-sufficient with respect to power and water. It is now in a position to export power to other states after meeting its internal demand fully. It has drawn up ambitious plans for installing 100 MW Grid Connected Ground Mounted Solar PV Power Plant and Grid Connected Roof top Solar PV Power Plants.³
5. **Industrial Infrastructure:** A number of textile parks and apparel parks are functional / under implementation. Paridhan Garment Park (Ph 1 & Ph 2) and Regent Garment & Apparel Hub (Ph 1) are already operational. Other major parks include EIGMEF Apparel Park, Kona Integrated Garment Park, West Bengal Hosiery Park, Integrated Textile Park. Government has also planned to come up with more textile parks / clusters including apparel hubs in Nungi and Metiabruz.
6. **Logistics and transportation:** 16 National Highways are connecting the State with rest of the India and two upcoming Asian highways will connect the State with Nepal, Bhutan and Bangladesh. Upcoming Amritsar Kolkata Industrial Corridor is expected to boost industrial linkages of West Bengal with 20 cities across seven states in India. Two large container and bulk handling river ports exist at Kolkata and Haldia. One deep seaport is coming up at Tajpur. The State has two international airports at Kolkata and Bagdogra. Apart from this the domestic airport in Durgapur caters to major metros in India. The state also has planned to operationalize Coochbehar, Balurghat and Malda airports in near future.
7. **Policy Support:** Government of West Bengal has taken major policy reforms for the Ease of Doing Business (EoDB) which includes automation of the approval processes, digitization of the processes, increasing the tenure of validity of approvals, simplification of the processes, single window clearance system, 'No Bandh' regime, time bound service delivery etc. The state shall also support Water and Electricity supply, skill development initiatives ETP development etc. The industry can also benefit under PLI scheme as per GoI guidelines.

Government of West Bengal has identified following areas as strategic thrust areas for attracting new investment in textile and apparel sector in next three to five years.

1. Scaling up readymade garment sector
2. Diversifying into technical textiles
3. Development of complete value chain for man-made fiber-based textiles and apparel
4. Strengthening and upgrading weaving, knitting and hosiery industry
5. Developing the support ecosystem – textile auxiliaries and machinery
6. Setting up of a designing and technology facilitation center
7. Promotion of cleaner production system

With the initiative to develop capacity in the state to supply school uniform (& other uniforms may be added later). It has bought in Powerloom Incentive policy which provides 20% capital incentive along with other incentives as per Banglashree policy. The state has also initiated buyback agreement of fabric for these uniforms, where the state shall purchase at least 50% of the capacity of fabric produced (till the ~5 Cr fabric requirement is

¹West Bengal Industrial Development Corporation (WBIDC)

²<https://thefinancialexpress.com.bd/trade/bangladesh-seventh-largest-importer-of-textiles-globally-1628736747>

³<https://wbpower.gov.in/>

fulfilled for school uniform) by the units setup. Under this RFP the state is also envisioning the purchase of 50% of processed fabric from processing houses setup under the RFP.

It is important to mention here that at present the West Bengal source majority of their woven fabric (manufactured and processed) from other States such as Maharashtra, Gujarat, and Tamil Nadu. So, the upcoming textile manufacturing units will have a ready market available to them.

Currently the state foresees installation and functioning of ~1000 new age shuttle less Powerlooms in next few months. In this movement towards self-reliance of uniform fabrics, the state also foresees the requirement of Spinning and Processing units for forward and backward integration.

2. Location Details

With this background Government of West Bengal has planned to develop **spinning and processing (only)** in following 3 locations within West Bengal.

- 1) **Ashoknagar, Dt. North 24 Parganas:** It is located at Ashoknagar (Site I) at Mouza-Tebaberia, J.L No.-71, L.R Khatian No.-2, Ward No.-19 under Ashoknagar, Kalyangarh Municipality, (Land of Kalyani spinning Mill), North 24 Parganas.
- 2) **Kalyani, Dt. Nadia:** Located at Kalyani under Kalyani Municipality (land of closed Kalyani Spinning Mills, Unit-I) connected through NH-34 Connector, Rina Road and around 43 Km away from Kolkata International Airport and very close to Kalyani Shilpanchal Railway Station.
- 3) **Raigunj, Dt. West Dinajpur.:** Located at Raigunj at Mouza-Bogram, J.L No.-156, L.R Khatian No.-515, District- Uttar Dinajpur (vacant land of West Dinajpur spinning Mill, now closed). The site is well connected through State Highway 10A and around 2 Km away from NH-34 and about 5 Km away from Raiganj Railway Station.

District	Uttar Dinajpur	Nadia	North 24 Parganas
P.S.	Raigunj	Kalyani	Ashoknagar
Mouza	Bogram	Kalyani	Tebaberia
J.L. No	156	58	71
Area available under this RFP (in Katha)	266 (~4.4 Acres)	500 (~ 8.26 acres)	441 (~3.8 acres)
Value of Available area (INR 2 Lakhs per Katha) (in Lakhs)	532	1000	882
Plots with Existing Structures Area in Katha (K)	Existing Spinning Mill (191 K)	WP 4 (500 K)	SP01 (200K); WP 12 (20K); WP 13 (20K); WP 14 (20K); WP 15 (25 K); WP 16 (126 K)
Plots without existing structures Area in Katha (K)	PL 01 (10 K), PL 02 (10 K), PL 03 (10 K), PL 04 (10 K), PL05 (10 K), PL06 (10 K), PL07 (10 K), Lifting Station 03 (5 K)	Not Applicable	Not Applicable

All the above 3 locations are well connected by road, rail, air, and sea. Details of the connectivity of the above three locations have been provided in the Annexure I.

Some of the plots have existing structures. For bidders applying for these plots the salvage cost of these structures will be reduced from their financial quote while calculation of financial score (as defined in section 4. Financial Proposal).

The private players, who will be selected for specific location, shall have to set up their unit within a time period of 24 months for Spinning Units and 18 months for processing units from the date of handing over the possession of the land. They will be responsible for obtaining statutory clearances as are applicable. However, the MSME&T Deptt. shall actively facilitate such approvals as and when required.

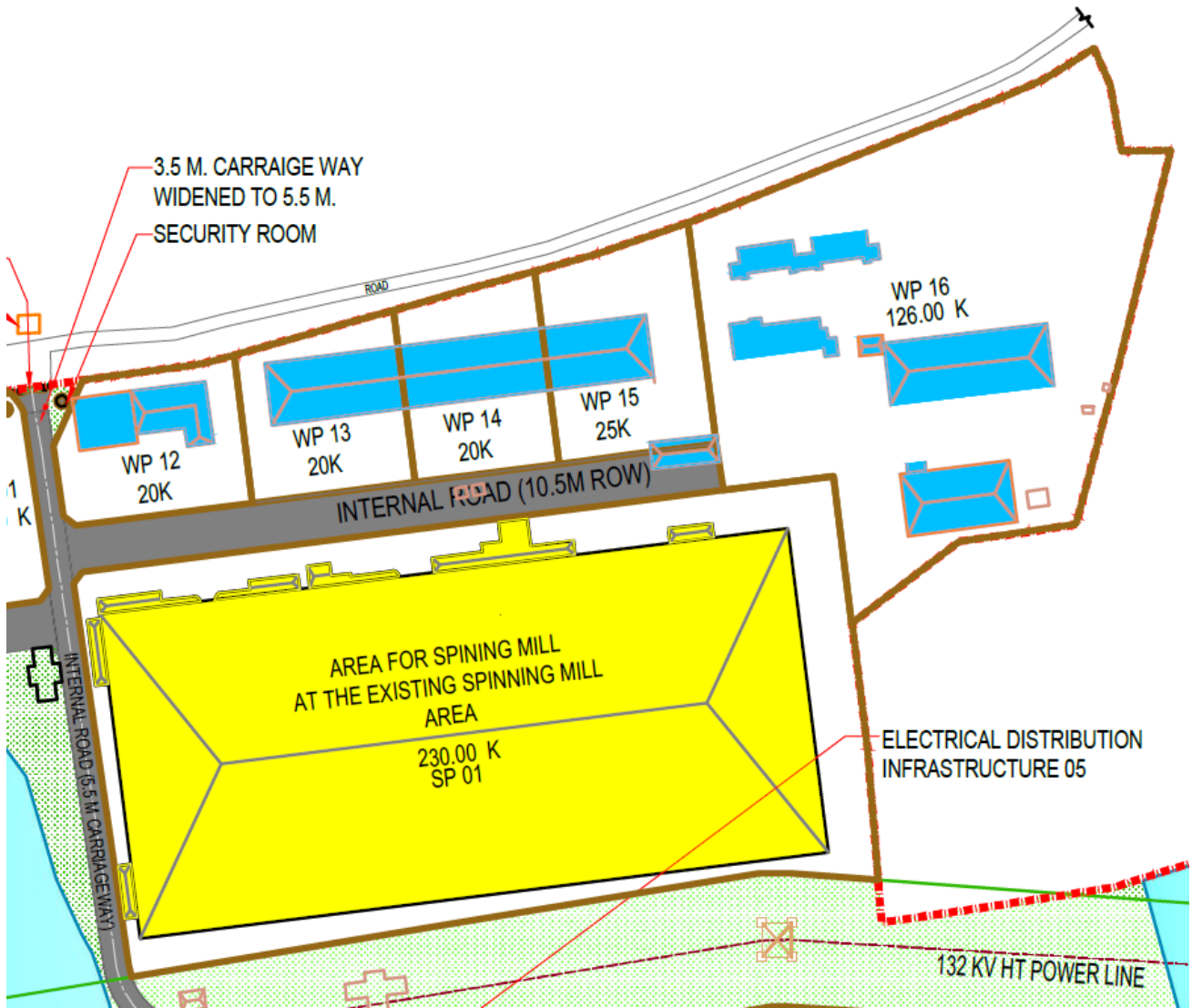
Note: EMD, Performance Security and Punitive Measures to conform the bidder with the construction time lines as per Section 2 of RFP (18 months and 24 months respectively for processing units and spinning units respectively) shall be governed in accordance with Finance Department notification no 4245-F(Y) dt 28.05.13.

For bidders submitting a proposal on setting up a Spinning Unit, the total land parcel available in any of 3 spinning mills may be awarded to a single bidder. However, for bidders interested in setting up of Fabric processing units, a plot on the existing land parcel shall be allocated based on the requirement of the project stated in Form II.

Master Plans

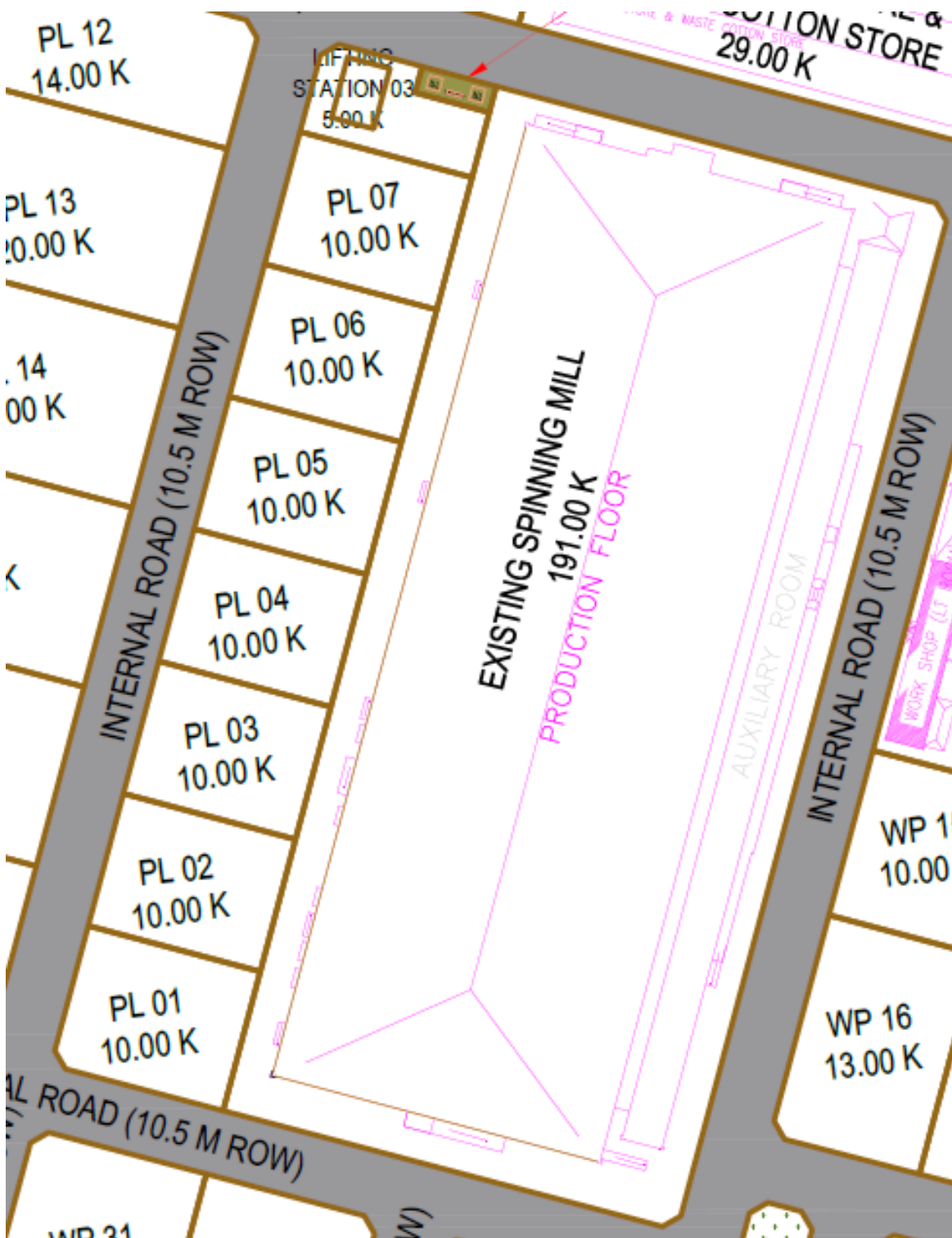
Ashoknagar:

Plot Nos: SP01 (200K); WP 12 (20K); WP 13 (20K); WP 14 (20K); WP 15 (25 K); WP 16 (126 K)



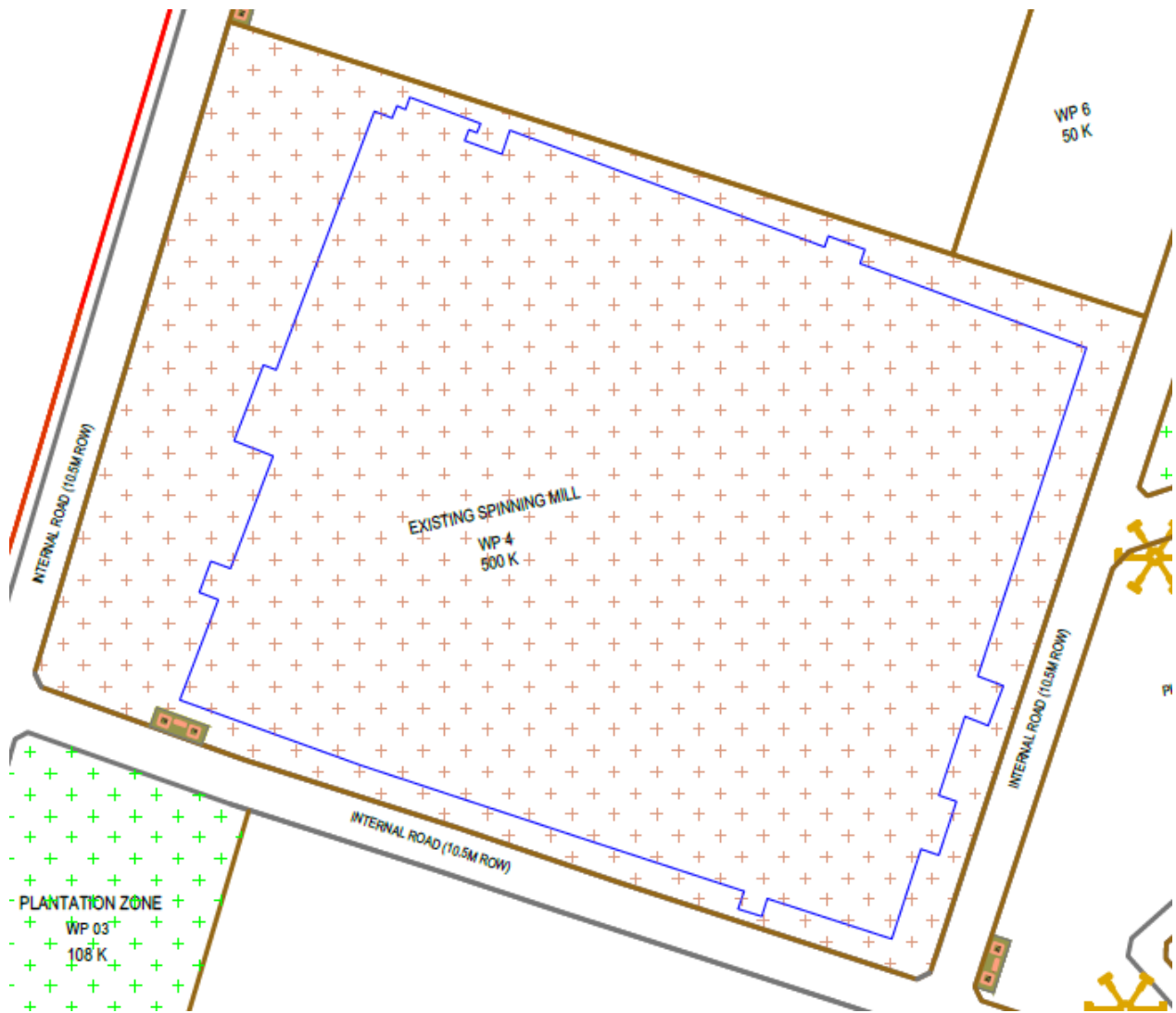
Raigunj:

Plot Nos: Existing Spinning Mill (191 K); PL 01 (10 K) , PL 02 (10 K), PL 03 (10 K), PL 04 (10 K), PL05 (10 K), PL06 (10 K), PL07 (10 K), Lifting Station 03 (5 K)



Kalyani:

Plot No: WP 4 (500 K)



3. Fiscal and non-fiscal support of Government of West Bengal

The Banglashree Incentive Scheme (No. 1543/MSMET-18011(11)/1/2020) of the Government of West Bengal provides multiple fiscal benefits to MSME units. A list of major categories of incentives have been shown below:

Type of incentive	
Capital Incentives	Subsidy for SGST
Interest subsidy on term loans	Subsidy for water conservation / environment compliance
Electricity Duty	Subsidy for Standard quality compliance
Electricity Charges	Workforce Welfare Assistance
Energy Eff Subsidy	Subsidy for patent registration
Subsidy on stamp duty and registration fee	

Kindly refer to the detailed document of the scheme for detailed quantum of subsidies and other related clauses. (Source: <https://wbmsmet.gov.in>)

Following **non-fiscal benefits** will be provided by Government of West Bengal to units which will take up land within the aforementioned 3 locations:

- Developed land with basic common infrastructure facilities like boundary wall, internal road network etc.
- Common Effluent Treatment Plant (CETP) (shared with WBSIDCL common infrastructure) to ensure effluent treatment according to pollution abatement norms
- 24x7 uninterrupted water and electricity supply to the unit
- Skill Training under 'Utkarsh Bangla' Scheme
- Warehousing facilities on rent basis within the textile parks and apparel parks developed by GoWB
- Easy access to chemical / auxiliary suppliers, spare parts suppliers and other service providers as spaces will be provided to those companies within the textile parks on meeting certain conditions
- Facilitation service for availing benefits of the schemes / programs of Government of India and GoWB
- Facilitation service for all applicable permits / clearances / statutory approvals under Single Window Services portal of Silpa Sathi.

In addition to the above-mentioned **non-fiscal benefits**, following additional benefits will be provided to all types of Powerloom units

- Government of West Bengal has been providing school uniforms to all students up to Class VIII which require procurement of woven fabric (~5 Crores Mtrs.). Currently, majority of this is being procured from outside of the state. While the state has started infusion of Powerloom units for fabric manufacturing, the fabric processing infrastructure is scarce in the state. The state government has envisioned to reduce this bottleneck. In line with the same, GoWB has planned to purchase minimum 50% of the required processed fabric for about 3 years from the units which will be set up under this Request for Proposal (RFP) (and other fabrics as decided at a later stage). Later uniform fabrics for other categories (e.g., hospitals, hospitality sectors etc.) may also be added in this category thereby increasing the procurement proportionately. Other details such as duration of purchase and price discovery mechanism will be finalized by GoWB at a later stage through a suitable transparent pricing / market pricing comparison mechanism.
(Once a firm/unit is selected on the basis of such reservation/preference policy it has to agree to execute the work or make supplies at the lowest valid price bid (LI), failing which orders will be placed with the organization/firm offering the lowest valid price as enumerated in FD notification no 10500-F dt 19.11.04)

Note: All other schemes / programs offered by Government of India can also be dovetailed with the abovementioned benefits.

4. Eligibility criteria

Minimum eligibility criteria: Bidders shall have to meet the minimum eligibility criteria in respect of all of the following:

- a. The firms shall be in the business in India for at least last 4 (four) financial years (2017-18, 2018 – 19, 2019 – 20 and 2020 – 21).
(Note: Private Limited Company, Joint-Venture Company, Partnership Firm, LLP firms are allowed under this RFP. In case of Joint Venture/Consortium a duly signed JV/Consortium certificate shall be submitted clearly stating the lead partner and signed by all the members.)
- b. The Bidders must have Positive Net Worth in all the last 4 (four) financial years (2017-18, 2018 – 19, 2019 – 20 and 2020 – 21).
- c. The Bidders must have minimum Annual Turnover as mentioned below, in any of the 4 (four) financial years (2017-18, 2018 – 19, 2019 – 20 and 2020 – 21):
 - For proposals of spinning units: INR 200.00 crores (Rupees Two hundred Crores)
 - For proposals of processing units: INR 50.00 crores (Rupees Fifty Crores)

Note: In case of both the segments are proposed by a single bidder the higher turnover threshold shall be considered. In case of a Joint Venture or Consortium the Turnover for the lead bidder shall be considered.

- d. The Bidders must have any of the following certifications: ISI / BIS certification / ISO 9000/ ISO 14000 / ISO9001/ ISO 14001/ ISO 18000/ISO 22000/ HACCP certification from approved Institutions.
(Note: The firms who are in process of getting these certifications can apply. However, the certification should be completed and made available before date of Agreement with GoWB whichever is earlier. An undertaking regarding the same must be furnished during RFP Submission)
- e. The bidder has not been blacklisted/barred by any ministry / department / organization of Government of India (GoI) or GoWB for participation in any project and the same subsists on the day of submission of the RFP.

5. Technical Evaluation Criteria

Initial Bid scrutiny will be held, and incomplete details as given below will be treated as non-responsive. If Proposals.

- i. Are not submitted in as specified in the RFP/RFP document
- ii. Received without the Letter of Authorization (Power of Attorney)
- iii. Are found with suppression of details
- iv. With incomplete information, subjective, conditional offers and partial offers submitted
- v. Submitted without the documents requested in Section 8: Submission of Proposal
- vi. Have non-compliance of any of the clauses stipulated in the RFP
- vii. Have a lesser validity period (than 180 days)

All responsive Bids will be considered for further processing as below.

A Proposal Evaluation Committee will be formed by Department of MSME&T during the bidding process.

The committee will prepare a list of responsive Bidders, who comply with all the Terms and Conditions of the Tender. All eligible bids will be considered for further evaluation by the Committee according to the Evaluation process define in this RFP document. The decision of the Committee will be final in this regard.

- i. Evaluation committee will examine the bids to determine whether they are complete, whether any computational errors have been made, and whether the bids are generally in order.
- ii. The Department may conduct clarification meetings with each or any Bidder to discuss any matters, technical or otherwise.
- iii. Further the scope of evaluation committee also covers taking any decision with regard to the Tender document, execution/ implementation of the project including management period.
- iv. Proposal shall be opened in the presence of Bidders representatives who intend to attend at their cost. The Bidders' representatives who are present shall sign a register giving evidence of their attendance.

Proposal document shall be evaluated as per the following steps.

- i. Preliminary examination of pre-qualification/ eligibility criteria documents: The prequalification document will be examined to determine whether the Bidder meets the eligibility criteria, whether the Proposal is complete in all respects, whether the documents have been properly signed and whether the bids are generally in order. Any bids found to be non-responsive for any reason or not meeting the minimum levels of the performance or eligibility criteria specified in various sections of this RFP document will be rejected and will not be considered further.
- ii. Technical Evaluation of document: A detailed evaluation of the bids shall be carried out in order to determine whether the Bidders are competent enough and whether the technical aspects are substantially responsive to the requirements set forth in the RFP document. Bids received would be assigned scores based on the parameters defined in the table below.

All supporting document submitted in support of Eligibility and Technical Evaluation matrix should comply the following:

- i. Supporting document is to be submitted
- ii. Supporting document should clearly indicate value of the completed/ ongoing project and scope of work/ services should be clearly highlighted.
- iii. Bidders failing to comply any of the above then the Bid will be summarily rejected.

(Note: In the event of parity of price bid between Spinning and Fabric processing units, the preference would be given to spinning units. In any other circumstances decision will be made based on QCCBS method as specified in next sections)

The qualified firms based on the above eligibility criteria shall be evaluated for Technical scoring as per below mentioned criteria:

Marking Criteria

#	Category	Maximum Marks	Marking Parameters	Supporting Documents
1.	Turnover	30	<p>Turnover in any of the 3 Financial Years (2018 – 19, 2019 – 20 and 2020 – 21):</p> <p>For Bidders applying for Spinning Units INR 200 Cr < Turnover ≤ 300 Cr: 20 marks INR 300 Cr < Turnover ≤ 400 Cr: 25 marks INR 401 Cr < Turnover: additional 5 marks (maximum 30 marks)</p> <p>For Bidders applying for Fabric Processing Units INR 50 Cr < Turnover ≤ 75 Cr: 10 marks INR 75 Cr < Turnover ≤ 100 Cr: 15 marks INR 100 Cr < Turnover: additional 5 marks for each 25 Cr additional turnover (maximum 30 marks)</p> <p><i>In case a bidder applies for both of the segment (Spinning and Fabric Processing) they will be considered for as per spinning unit application for this calculation)</i></p>	Turnover Certificate duly signed by a chartered accountant.
2.	Nature of Business	50	<p>Current Business: (Max. 30 Marks)</p> <ul style="list-style-type: none"> In Textile and Apparel manufacturing business: 20 Marks Other Business than Textile and Apparel manufacturing: 15 marks Additionally, if bidder's existing business in Textile and Apparel manufacturing is in Spinning/Fabric processing: 10 Marks <p>Proposed Project (additional 20 Marks Max.)</p> <ul style="list-style-type: none"> For bidders in business of Spinning/Processing and applying for Spinning setup-20 marks For bidders in business of Spinning/Processing and applying for Fabric Processing setup-20 marks 	A self-certification to be provided stating the current nature and segment of business as per Form 2
3.	Presentation: Action Plan and Project implementation methodology	20	A presentation has to be given to Department of MSME&T on a pre-decided date (specified in RFP) Based on the presentation the firms shall be awarded marks (max 20)	Presentation to be provided separately
Total		100		

6. Financial Proposal

The bidder is expected to submit a separate financial proposal as per Form 4 in this document. (This should **not** be a part of Technical Proposal)

The bidder shall develop a financial proposal (as per Form 4) quoting an amount of consideration payable to MSME&T Deptt. Bidders may also bid for payment in phases (in which case the amount shall be calculated as per annual NPV of 8%). In such cases total payment should be paid in a maximum duration of 12 months from the date of signing of agreement in not more than 2 instalments.

The financial proposal should be above a minimum Bid Price. The Minimum Bid Price will be based on the current circle price alongwith the salvage value of pre-existing structures (provided in RFP Section 1 Project Background) While preparing the financial proposal the bidder may factor in the following costs:

- Lease cost for 99 years (payable)
- Usage of existing infrastructure (for applicable plots)
- Subsidies from Banglashree, SAIP- if applicable (receivable)
- Any other cost that the bidder feels necessary

The financial proposal shall consist of the compensation amount the bidder is expected to pay to the MSME&T Department in return for the following:

The bidder is expected to quote the price of land

$$\text{Applicable Financial Quote (per Katha)} = \frac{\text{Financial Quote by the bidder}}{\text{Total Land requirement as per Form II}}$$

* Note: In case the allocated land to the bidder post selection contains pre-existing structures, the bidder has to pay the salvage value of these additionally apart from the financial quote. The salvage value of the existing structures shall be determined by MSME&T Department by an empaneled valuer. The values shall be circulated in the pre-bid meeting.

The financial bid will be opened after satisfactory completion of the eligibility and technical evaluation criteria by the Proposal Evaluation Committee under MSME & Textiles Department.

7. Bid evaluation Methodology:

- The firms scoring at least 60 marks in the technical evaluation shall be considered eligible for opening of financial proposals
- The bidder submitting the highest price (as per Point 6. Financial Proposal) will be selected for allotment of land.
- Notwithstanding the above, the state govt may give priority to bids received for setting up of Spinning units

8. Submission of Proposal

9. The applicant has to furnish the following documents:

- Letter of Request for Proposal (RFP) as per Form-1
- Bidders Information Sheet as per Form-2
- Copy of Certificate of Incorporation or copy of partnership deed in case of Partnership firm or copy of Certificate of Incorporation and partnership deed in case of LLP/copy of proof of Proprietorship Firm.
- Earnest Money Deposit (Paid in Online mode)
- Copy of PAN Card
- Copy of GST Registration Certificate
- Copy of Trade License
- Statement of Annual Turnover & Net Worth during last 3 (three) financial years certified by a qualified Chartered Accountant as per Form-3
- Income Tax certificate for last 3 (three) financial years ending 31st March,2021
- Valid ISO Certificate
- Other supporting documents in support of the Eligibility Criteria (Section 4. Eligibility Criteria) and (Section 5: Technical Evaluation Criteria)
- Planned investment in terms of value (Rs. Crores) and volume (installed capacity in Mtrs / 8 hours of production considering 100% utilization with no down time)
- The applicant Bidders may also submit their suggestions and views, which are considered important by them in a separate sheet

10. Steps subsequent to submission of RFP

- MSME&T Deptt. may get in touch with the applicant Bidders who have submitted the proposal to get further clarifications if required.
- After assessing the responses from the applicant Bidders, MSME&T Deptt. may initiate process for selecting allocation of space for setting up plants in the earmarked plot of land.
- The bidding would be an independent process consisting of the Request for Proposal Bid document for submission of bids in the Tender process to be undertaken by MSME&T Deptt.

11. Proposed Bidding Process

- MSME&T Department has envisaged adopting a single-stage bidding process for the selection of bidder(s). The bidding process will be undertaken via online mode.
- All interested Bidders would be required to submit their Technical Bid and Financial Bid in response to this Request for Proposal online.

12. Information and Instructions to Applicants

- All information called for in the enclosed forms should be furnished against the relevant columns in the Forms. If for any reason, information is furnished on a separate sheet, this fact should be mentioned against the relevant column. Even if no information is to be provided in a column, a “nil” or “no such case” entry should be made in that column. If any particular/ query is not applicable in case of the applicant, it should be stated as “not applicable”. The applicants are cautioned that not giving complete information called for in the application forms or not giving it in clear terms or making any change in the prescribed forms or deliberately suppressing the information shall result in the applicant being summarily disqualified.
- The application should be type-written. The applicant should sign each page of the application.
- The applicant may furnish any additional information, which is deemed necessary to establish capability. Superfluous information need not be furnished, and no information shall be entertained after submission of RFP document unless specifically called for.
- Any information furnished by the applicant found to be incorrect either immediately or at a later date, would render him liable to be debarred from participating in subsequent stages of this bidding process
- The RFP in prescribed form duly completed and signed should be submitted on the website <https://wbtenders.gov.in/>
- The applicants are requested to submit their suggestions and views, which are considered important by them in a separate sheet.

13. Steps subsequent to submission of RFP

- MSME&T Deptt. may get in touch with the applicant bidder(s) who have submitted RFP to get further clarifications, if required.
- The successful bidder(s) shall submit a Performance Bank Guarantee amounting to 1% of the total project cost as mentioned by the bidder in proposal.

14. General Conditions of the Contract (GCC)

14.1. Settlement of Disputes

- The Parties shall attempt to resolve any dispute arising under this Agreement through the informal means described in this Clause. Each Party shall appoint a senior management representative who shall negotiate in good faith to resolve the dispute without the need for any formal proceeding. Formal proceedings for the resolution of the dispute may not be commenced until the earlier of (i) the designated representatives mutually conclude that resolution through negotiation does not appear likely; or (ii) thirty (30) calendar days have passed since the initial request to negotiate the dispute was made; provided, however, that a Party may file for formal proceedings earlier solely to avoid the expiration of any applicable limitations period, to preserve a superior position with respect to other creditors, or to apply for interim or equitable relief.
- Notwithstanding the above, in case, any difference or dispute is not amicably resolved within forty five (45) days of good faith negotiation, it shall be resolved through Arbitration, in India. Such arbitration shall be held in accordance with the Arbitration and Conciliation Act, 1996 ('Arbitration Act') and the relevant prevailing rules. The seat and venue of such arbitration shall be Kolkata, and the language of arbitration proceedings shall be English. There shall be an arbitral tribunal comprising 3 (three) arbitrators, of whom each Party shall select 1 (one), and the third arbitrator shall be appointed by the 2 (two) arbitrators so selected, and in the event of disagreement between the two arbitrators with regard to the appointment of the third arbitrator, the appointment shall be made in accordance with the provisions of the Arbitration Act. During the pendency of the proceedings and the arbitration award, the Parties shall be bound by this Agreement and the rights and obligations mentioned herein. The Parties agree that any award passed by the arbitrators pursuant to this clause shall be final and binding on the Parties. The proceedings of arbitration, including the arbitral award, shall be kept confidential. Subject always to the foregoing provisions of this paragraph, the competent courts of Kolkata shall have jurisdiction in relation to any dispute between the Parties under this Agreement.

14.2. Prohibition of Conflicting Activities

The bidder shall not engage and shall cause their personnel not to engage, either directly or indirectly, in any business or professional activities which would conflict with the activities assigned to them under this project. The bidder would not undertake any other assignment from any of the agencies for preparation/ drafting/ consultancy/implementation their behalf for the purposes of submission to the MSME & Textiles Department, Government of West Bengal for funding under any Scheme / Project / assignment during the engagement period. In case the bidder believe that such assignment from any of the agencies has no conflict with the present project, they will take written permission from the MSME&T department before initiating the work.

FORM-1: LETTER OF REQUEST FOR PROPOSAL (RFP)

Reference No.....

Dated.....

To
Principal Secretary
Department of MSME & Textiles
Government of West Bengal
“Shilpa Sadan”, 7th & 8th floors
4, Abanindranath Tagore Sarani
Kolkata-700016, West Bengal, India

Subject: Request for Proposal (RFP) for setting up Spinning and Processing units in West Bengal

We, the undersigned, declare that:

- 1) We have examined and have no reservations to the Request for Proposal (RFP), including Addenda, if any, issued in accordance with Notice Inviting RFP.
- 2) We offer to set up manufacturing unit in conformity with the Request for Proposal (RFP) document.
- 3) Our company/ LLP/ partnership firm/ proprietorship firm has been constituted in accordance with the laws of India and governed by them.
- 4) Our company/ LLP/ partnership firm/ proprietorship firm (as applicable) has its manufacturing facilities in India/West Bengal (as applicable) and is duly registered under the Factories Act,1948.
- 5) Our company/ LLP/ partnership firm/ proprietorship firm does not have any conflict of interest that may contribute to or constitute a prohibited practice by MSME&T Deptt. or Govt of West Bengal.
- 6) Our company/ LLP/ partnership firm/ proprietorship firm is participating in the RFP having satisfied the eligibility criteria.
- 7) Our company/LLP/ partnership firm/proprietorship firm, its affiliates or subsidiaries, has not been declared ineligible by GoWB, Corporation of the Government of India or any State Government or Government Undertaking, Corporations or Statutory Bodies.
- 8) We understand that:
 - a. The RFP inviting authority can amend the scope under the Request for Proposal (RFP)
 - b. The RFP inviting authority reserves the right to reject any RFP without assigning any reason.
 - c. All the statements made in the attached documents are true and correct. In case of any information submitted proved to be false or concealed, the RFP may be rejected, and no objection/claim will be raised by us.

We offer to set up a _____ Facility at _____(Ashoknagar/Kalyani/ Raigunj) of _____ Acres

The expected capacity of the Facility will be as follows (please provide brief technical details of the proposed facility):

- a) Nos. of Machines etc
- b) Capacity of fabric (or any other final products) to be produced per month

Encl:

1. Statutory Documents
2. Non-Statutory Documents

Declaration

The information given above is true to the best of my knowledge and I undertake to abide by the general terms and conditions of allotment of tenancy of the Department of MSME&T, West Bengal

Place:

For.....(Name of applicant)

.....(Signature)

.....(Name of authorized signatory)

.....(Designation)

FORM-2: MANUFACTURER'S INFORMATION SHEET

To establish qualifications, the bidder to provide the information requested in the corresponding Information Sheet included hereunder.

Name	
Year of constitution	
Address of registered office	
ISO Certification Details	
Name of authorized representative and contact no.	
Designation	
Address	
Telephone Number	
E-mail address(es)	
Facsimile:	
For current business	
Description of Present nature of business	
Business Segments Covered under Textile Value Chain	Spinning: <input type="checkbox"/> Weaving: <input type="checkbox"/> Knitting: <input type="checkbox"/> Processing (Fabric): <input type="checkbox"/> Processing (fibre/yarn): <input type="checkbox"/> Apparel Manufacturing: <input type="checkbox"/> Others (please Specify): <input type="checkbox"/>
Manufacturing Facility address in India	
Production Capacity per year (segment wise for multiple/integrated plants)	
For this project proposal	
Proposal Category	Spinning <input type="checkbox"/> Fabric Processing <input type="checkbox"/> Both <input type="checkbox"/>
Application for Land	With Structures <input type="checkbox"/> Without Structures <input type="checkbox"/> Both <input type="checkbox"/>
Total Land requirement <i>(please segregate quantum of land if applied for both with or without structures. Also, if applying for both Spinning and Fabric Processing)</i>	
Total yearly Capacity of Project <i>(please segregate, if applying for both Spinning and Fabric Processing)</i>	
Total project cost	
Source of the project cost	
Total employment to be generated	
Time taken to commission the project	
Attachments: (Project Plan, detailed land estimated, implementation timeline etc.)	

Declaration

The information given above is true to the best of my knowledge and I undertake to abide by the general terms and conditions of allotment of tenancy of the Department of MSME&T, West Bengal

Place:

For.....(Name of applicant)

.....(Signature)

.....(Name of authorized signatory)

.....(Designation)

FORM-3: FINANCIAL CAPACITY OF MANUFACTURER
(On the letter head of a qualified Chartered Accountant)

Certificate of Financial Capacity

Date:

We certify that M/s _____, which is a Company/ LLP/ Partnership Firm/ Proprietorship Business (please tick), as per its audited books of accounts, has the following Turnover in the following financial years:

Financial Year	Turnover
2020-2021	
2019-2020	
2018-2019	

M/s _____ have Positive Net Worth in all the last three financial years (2020-2021, 2019-2020, 2018-2019).

Name of Chartered Accountant:

Seal of Chartered Accountant:

[Signature]
[Name of Chartered Accountant]
[Registration no.& UDIN]

FORM-4: FINANCIAL PROPOSAL*(On the letter head of the bidder)*

To
Principal Secretary
Department of MSME & Textiles
Government of West Bengal
“Shilpa Sadan”, 7th & 8th floors
4, Abanindranath Tagore Sarani
Kolkata–700016, West Bengal, India

Date: DD/MM/YYYY

Subject: Financial Proposal for setting up Spinning and Processing units in West Bengal

Sir,

We, the undersigned, offer to setup Spinning/Processing unit in West Bengal in accordance with your Request for Proposal dated xx July, 2022 and our Technical Proposal. We are hereby submitting our Financial Proposal. The financial details are as follows:

Location Selected	Proposal Category	Quantum of Land required (in Katha)	Total Compensation in INR Lakhs*:
Ashoknagar	Spinning <input type="checkbox"/> Fabric Processing <input type="checkbox"/> Both <input type="checkbox"/>		
Kalyani	Spinning <input type="checkbox"/> Fabric Processing <input type="checkbox"/> Both <input type="checkbox"/>		
Raigunj	Spinning <input type="checkbox"/> Fabric Processing <input type="checkbox"/> Both <input type="checkbox"/>		
Total			

* In case the bidder wants to make the payment in installments, kindly submit a separate payment timeline document with the financial proposal. (refer Section 6). Also if a bidder is setting up both Spinning and Processing, kindly provide separate Compensation and Land required for each case in the table.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal of 180 days from the proposal submission deadline.

This includes the substance of our Financial Proposal and are exclusive of GST or any other applicable taxes.

We understand you are not bound to accept any Proposal you receive.

Place:

For..... (Name of applicant)

..... (Signature)

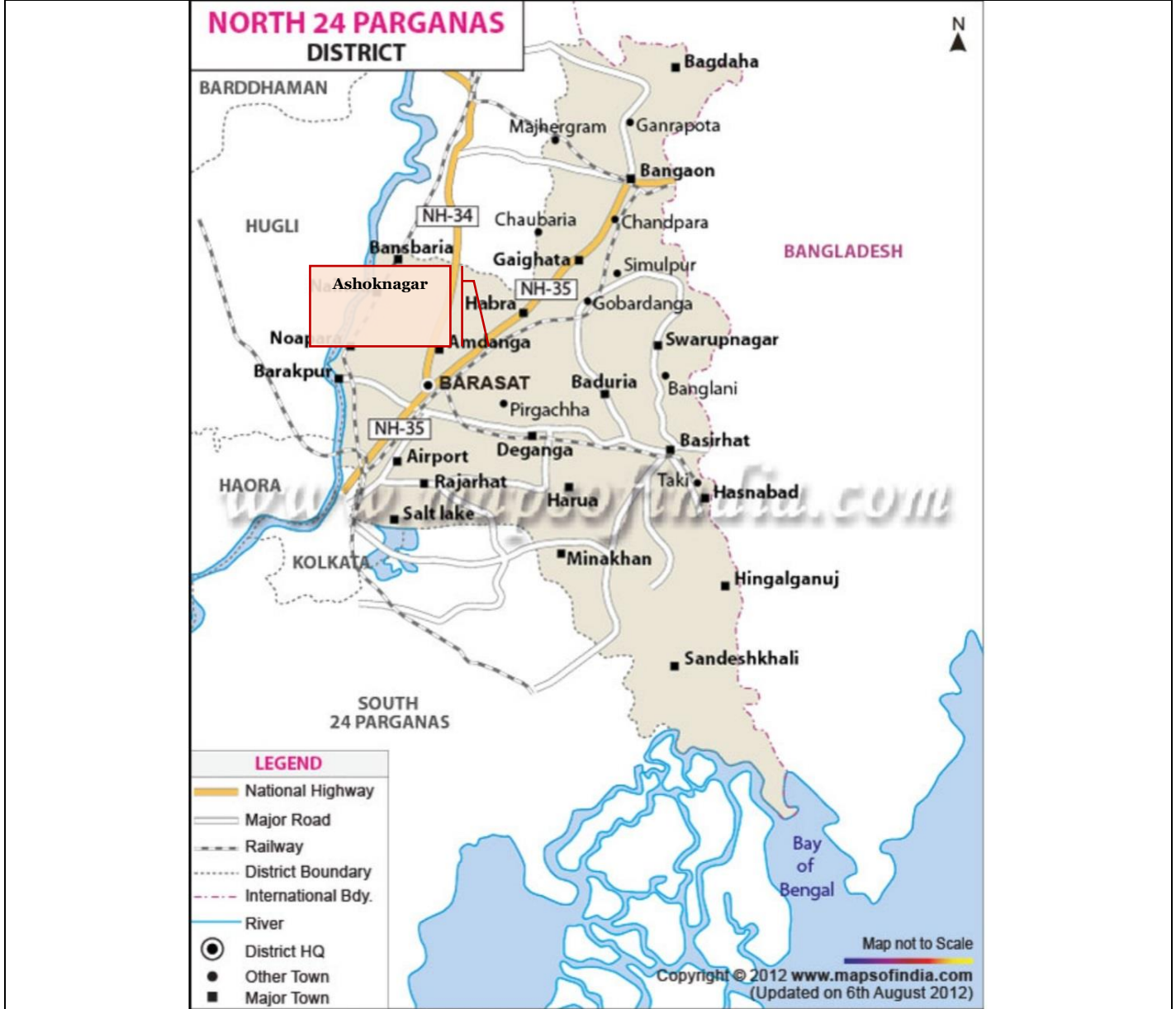
..... (Name of authorized signatory)

.....(Designation)

15. Annexures: Locational Analysis

15.1. Ashoknagar

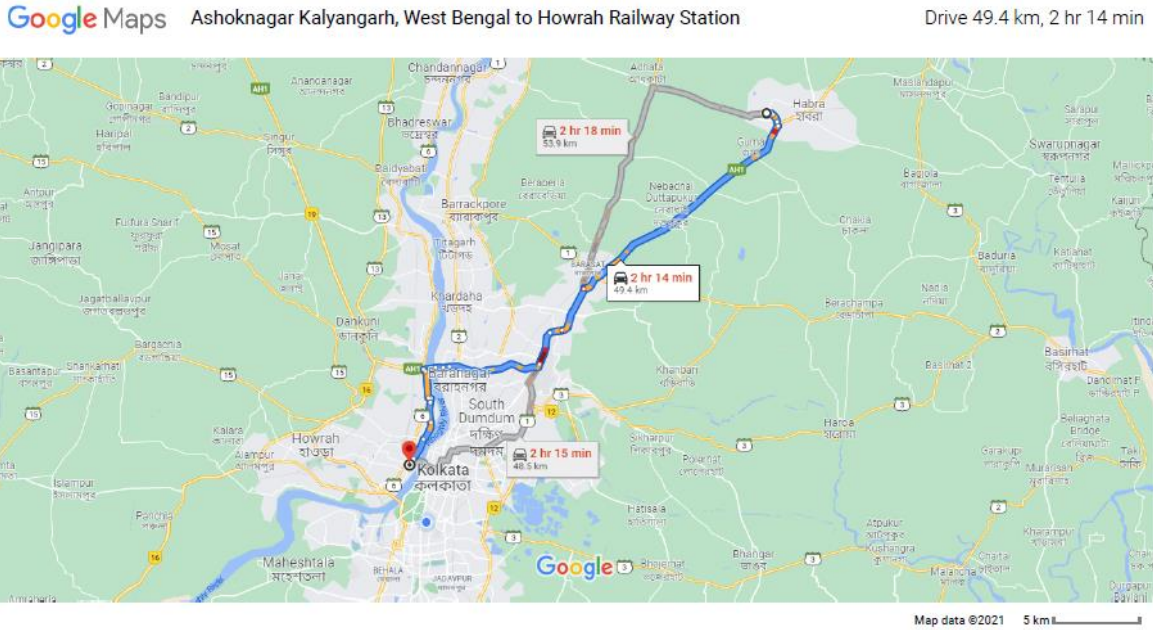
National and State Highways from Ashoknagar



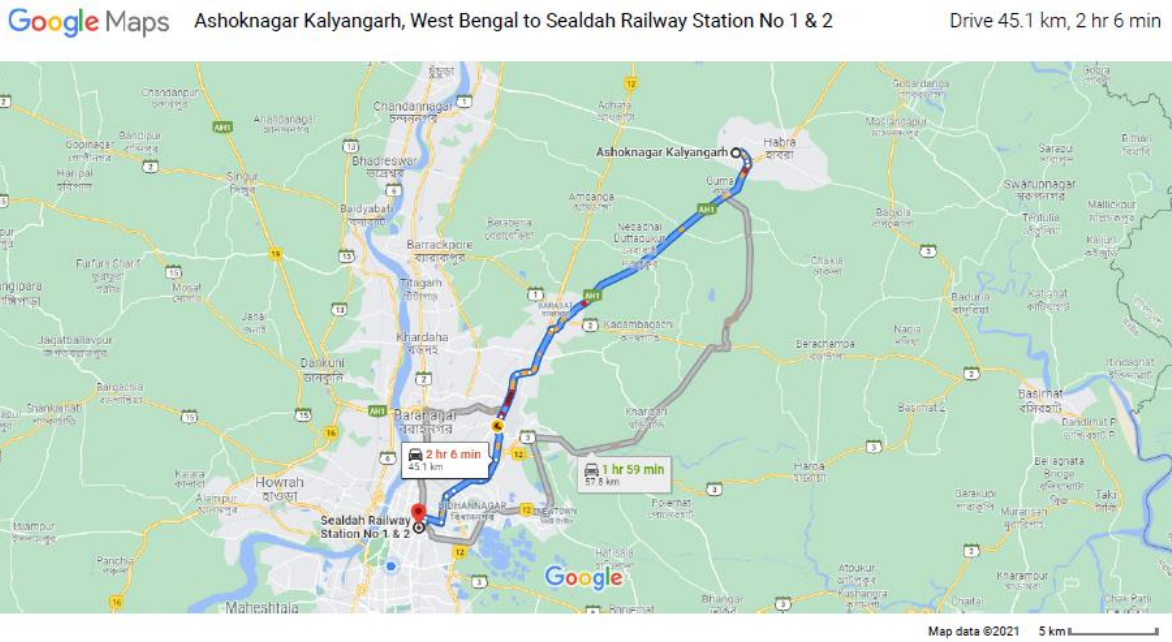
Source: <https://www.mapsofindia.com/maps/westbengal/roads/north-24-parganas.html>

Distance from Railway Stations

Ashoknagar to Howrah Railway Station (50 Kms)



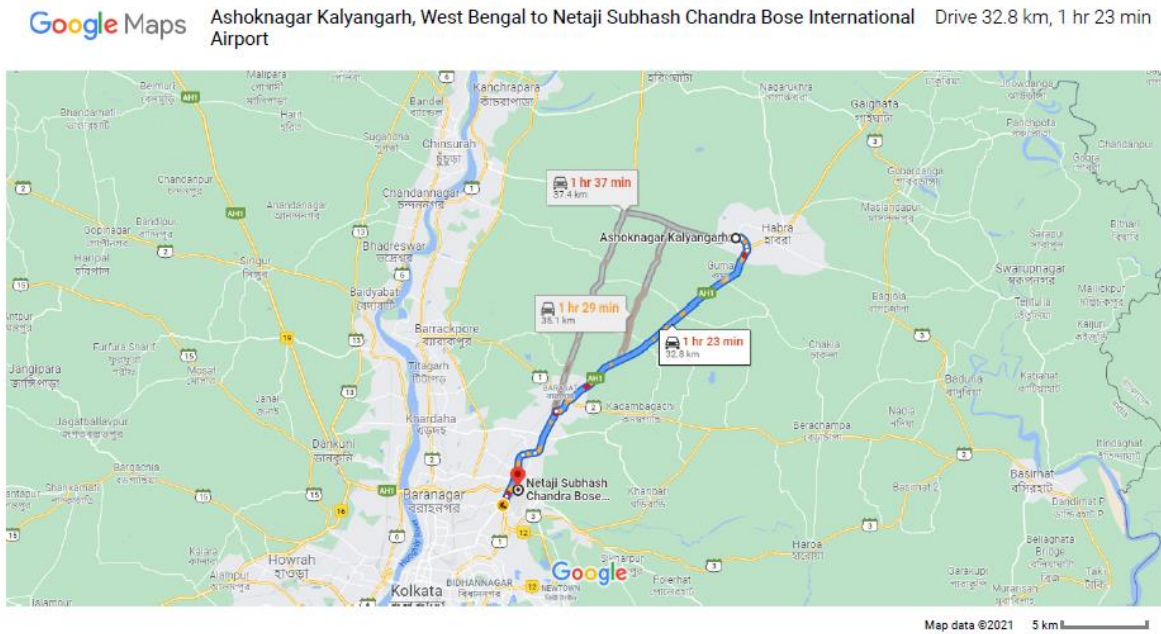
Ashoknagar to Sealdah Railway Station (45 Kms)



Source: <https://www.google.com/maps>

Distance from Airport

Ashoknagar to Kolkata Airport (33 kms)



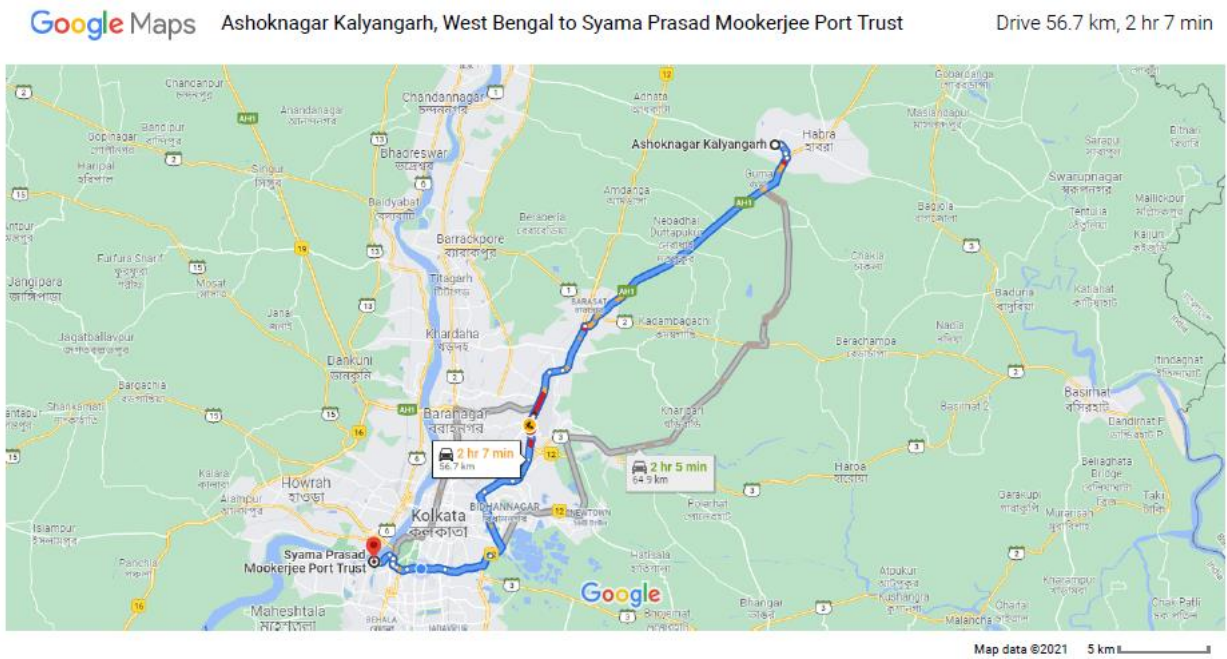
Source: <https://www.google.com/maps>

Distance from Waterways

Ashoknagar to Haldia Docks (157 kms)



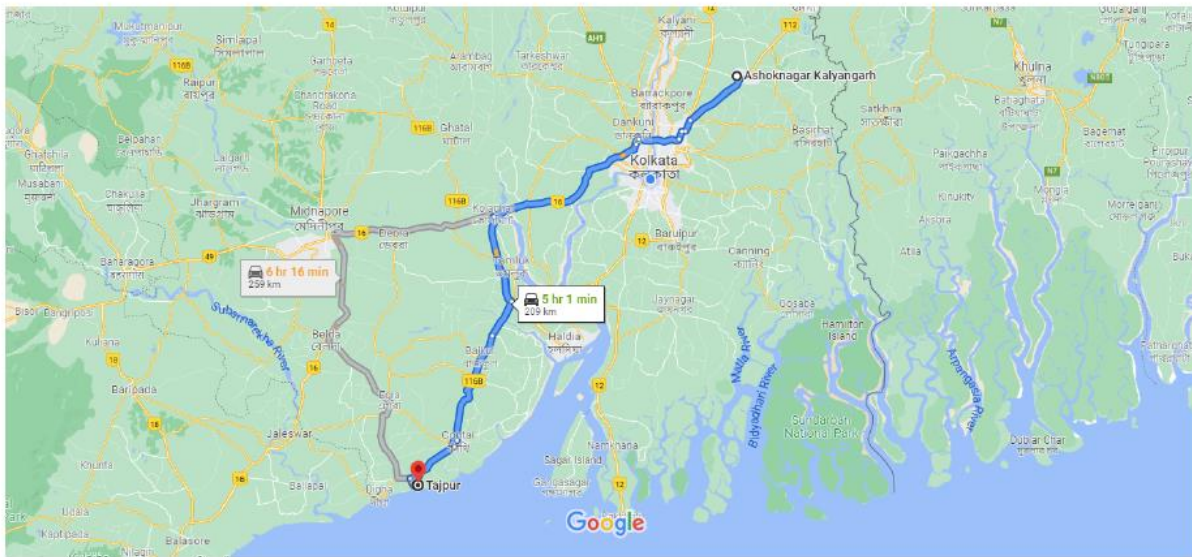
Ashoknagar to Kolkata Port (57 kms)



Source: <https://www.google.com/maps>

Ashoknagar to Tajpur Port (proposed) (209 kms)

Google Maps Ashoknagar Kalyangarh, West Bengal to Tajpur, West Bengal Drive 209 km, 5 hr 1 min



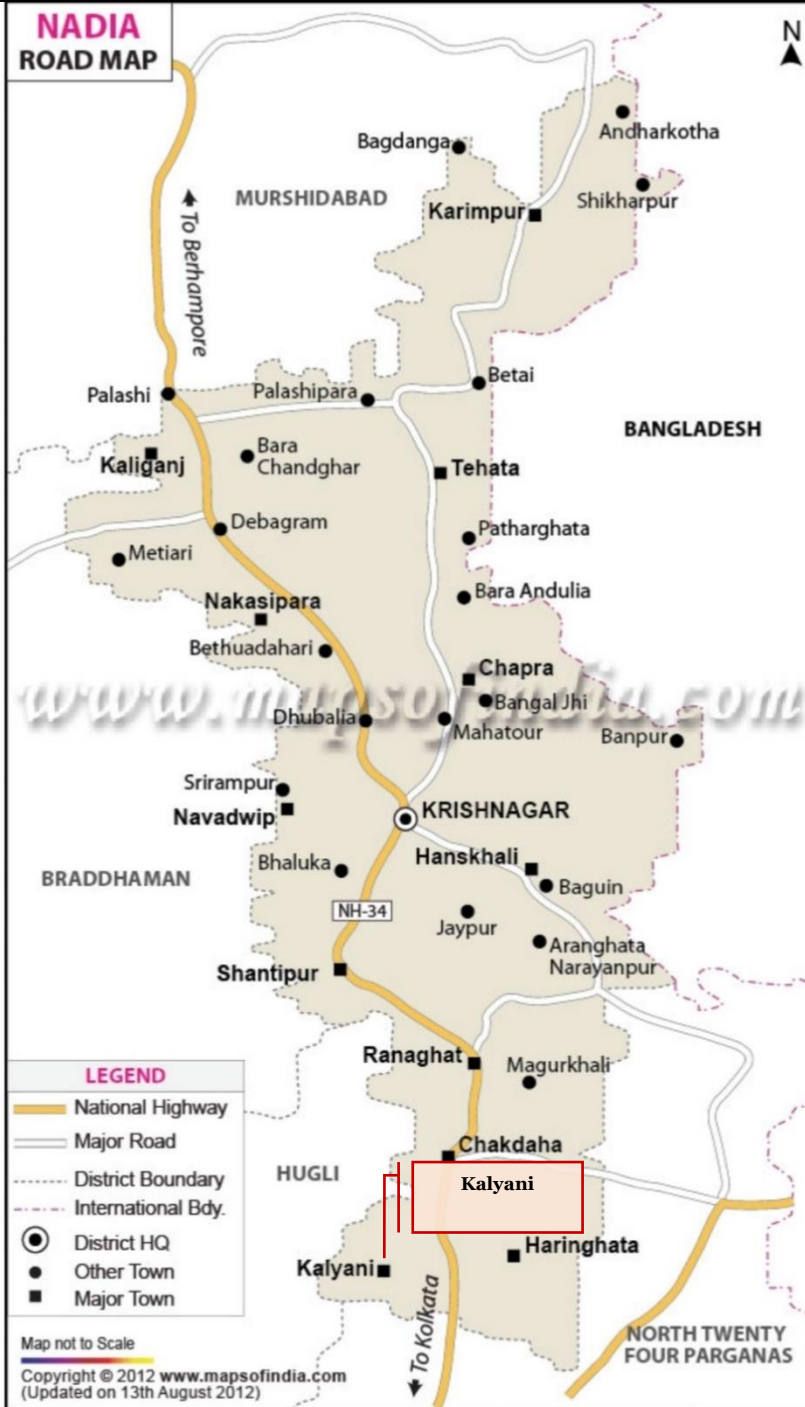
Map data ©2021 20 km

Distance of Ashoknagar from Major transit points

Howrah Railway Station	50 Kms
Sealdhah Railway Station	45 Kms
Kolkata Airport	33 kms
Haldia Docks	157 kms
Kolkata Port	57 kms
Tajpur Port	209 kms
Source: https://www.google.com/maps	

15.2. Kalyani

National and State Highways from Kalyani



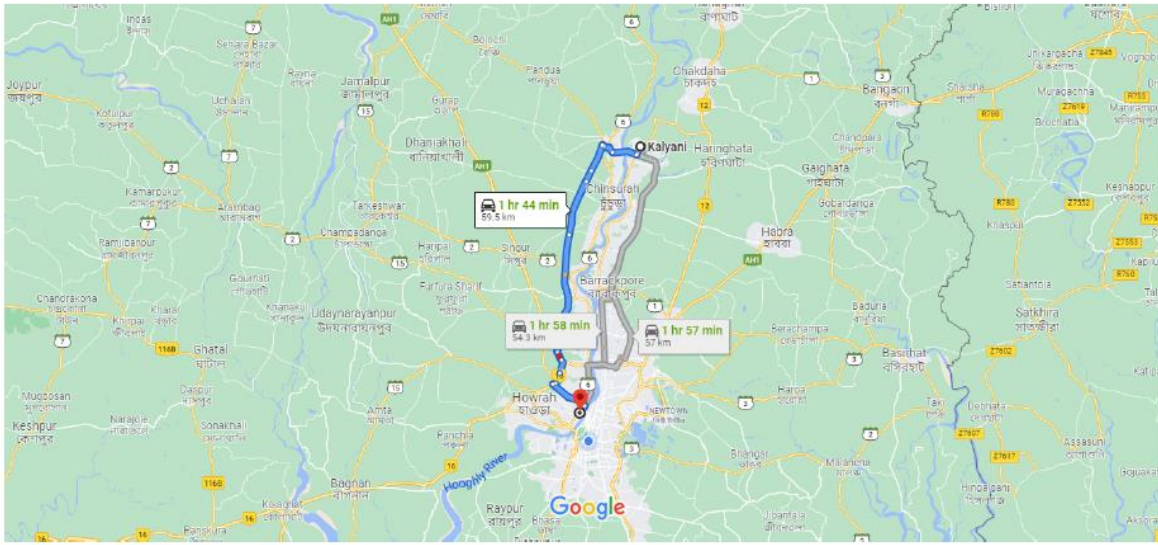
Source: <https://www.mapsofindia.com/maps/westbengal/roads/nadia.html>

Distance from Railway Stations

Kalyani to Howrah Railway Station (60 Kms)

Google Maps Kalyani, West Bengal to Howrah Railway Station

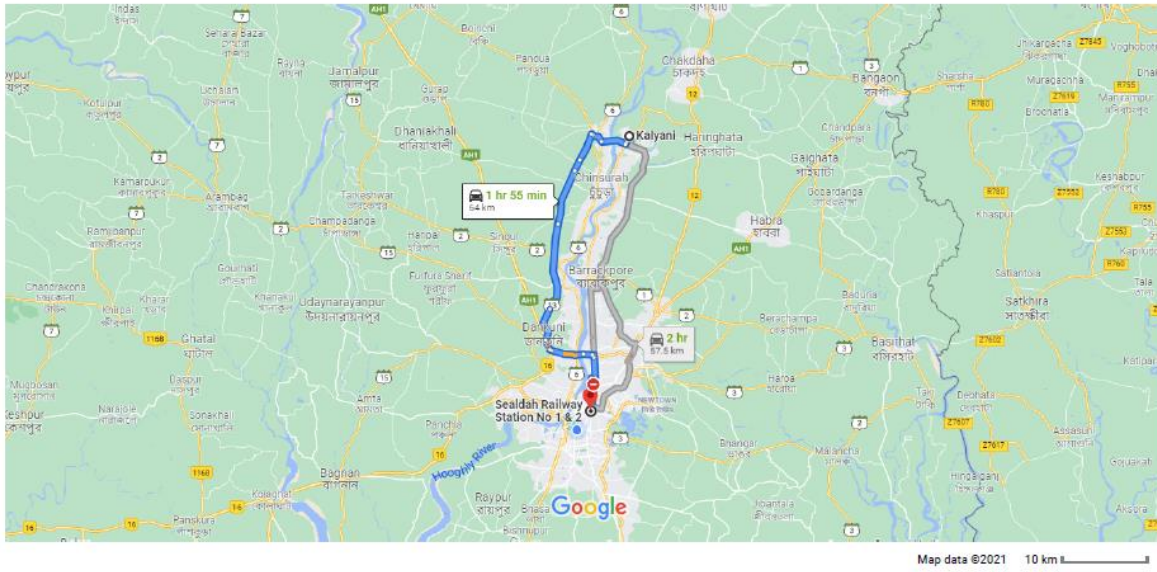
Drive 59.5 km, 1 hr 44 min



Kalyani to Sealdah Railway Station (64 Kms)

Google Maps Kalyani, West Bengal to Sealdah Railway Station No 1 & 2

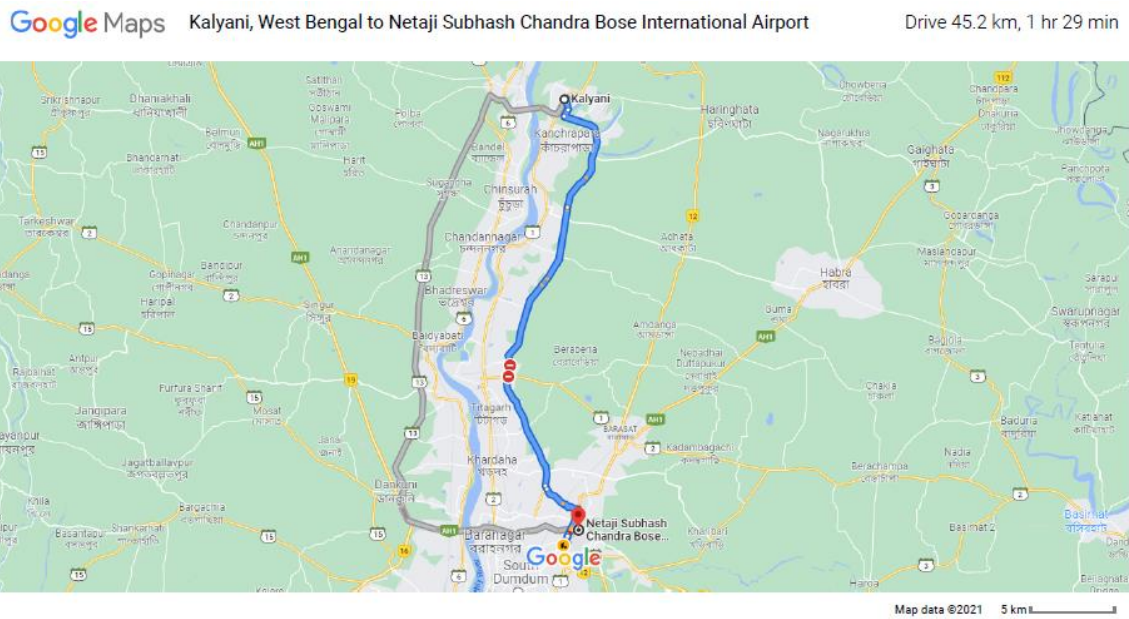
Drive 64.0 km, 1 hr 55 min



Source: <https://www.google.com/maps>

Distance from Airport

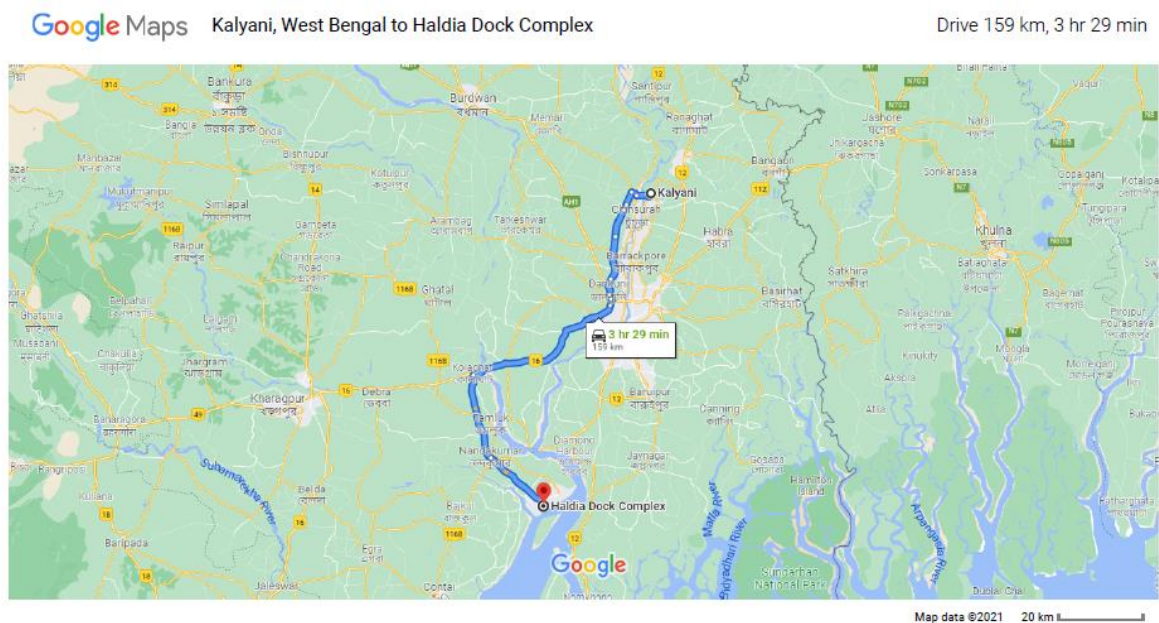
Kalyani to Kolkata Airport (45 kms)



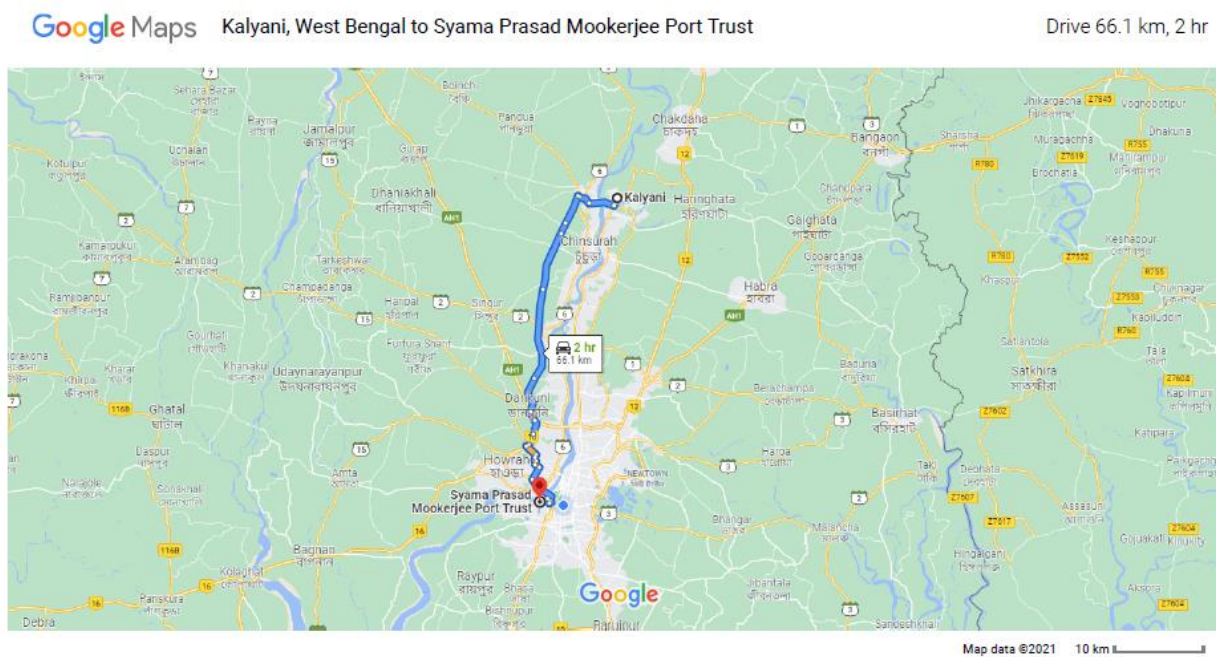
Source: <https://www.google.com/maps>

Distance from Waterways

Kalyani to Haldia Docks (159 kms)



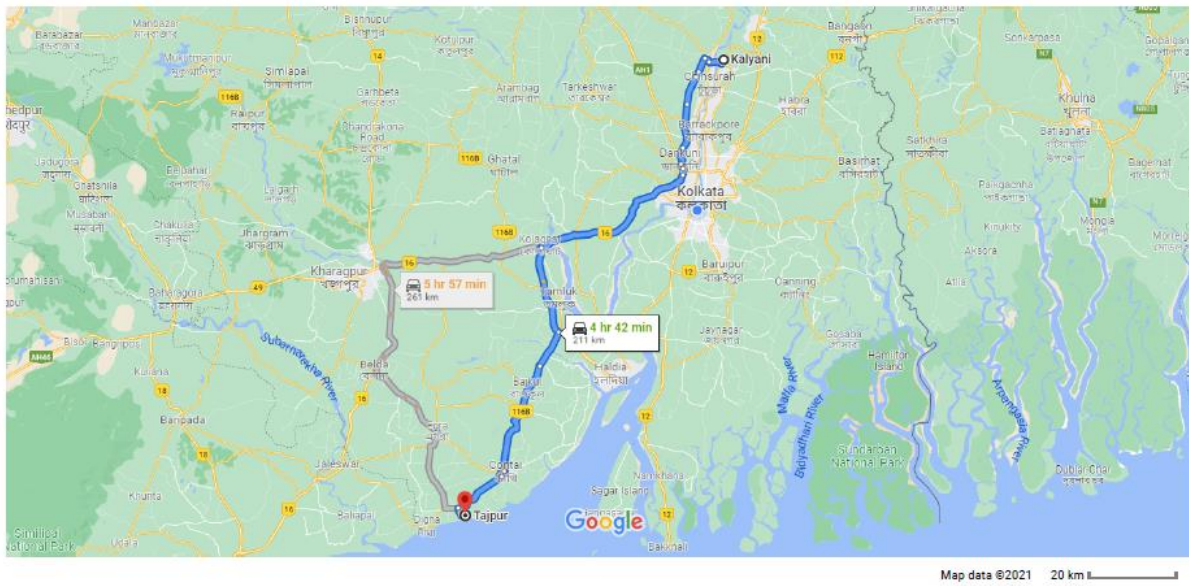
Kalyani to Kolkata Port (66 kms)



Source: <https://www.google.com/maps>

Kalyani to Tajpur Port (proposed) (211 kms)

Google Maps Kalyani, West Bengal to Tajpur, West Bengal Drive 211 km, 4 hr 42 min



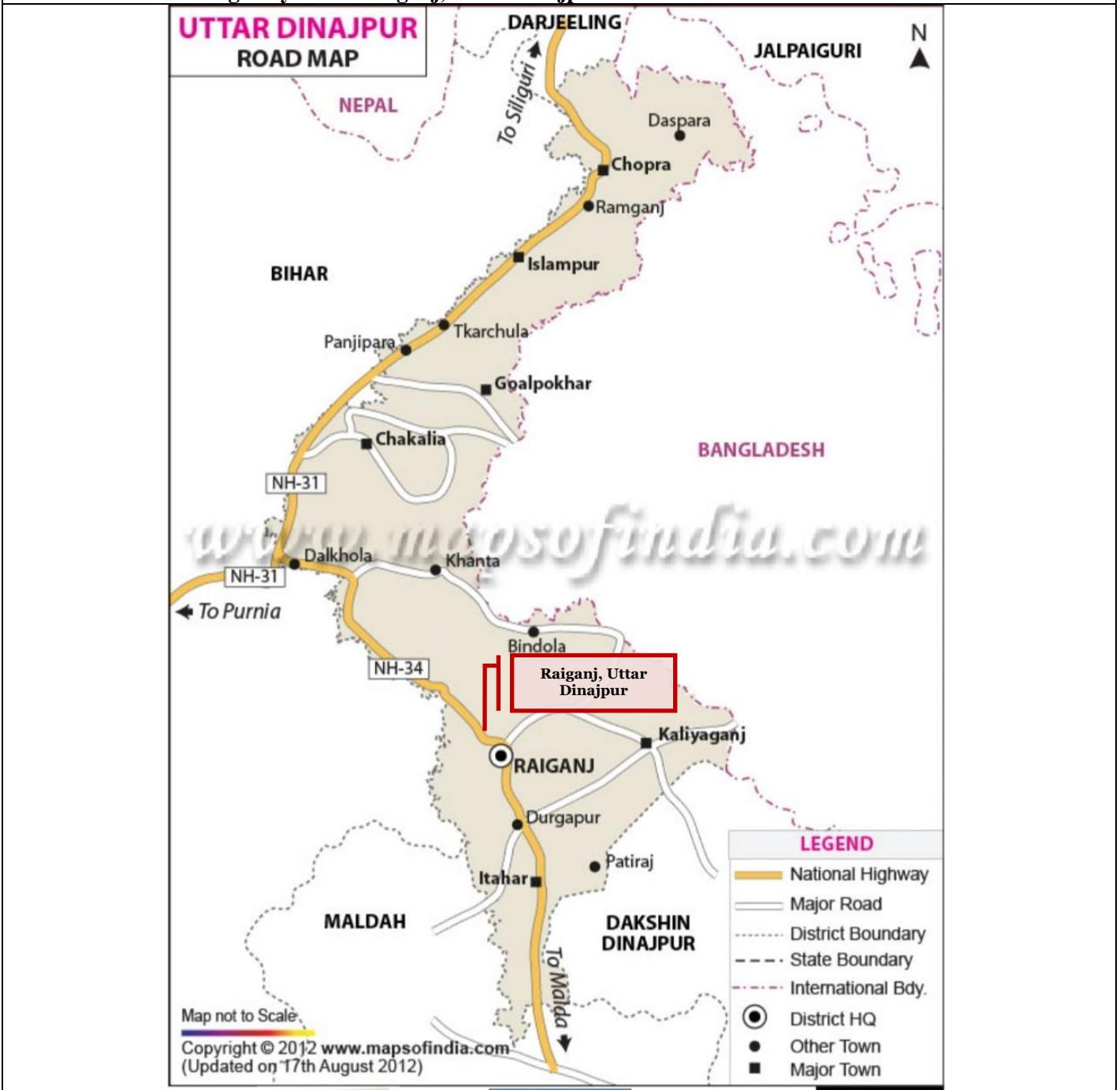
Distance of Kalyani from Major transit points

Howrah Railway Station	60 Kms
Sealdhah Railway Station	64 Kms
Kolkata Airport	45 kms
Haldia Docks	159 kms
Kolkata Port	66 kms
Tajpur Port	211 kms

Source: <https://www.google.com/maps>

15.3. Raiganj

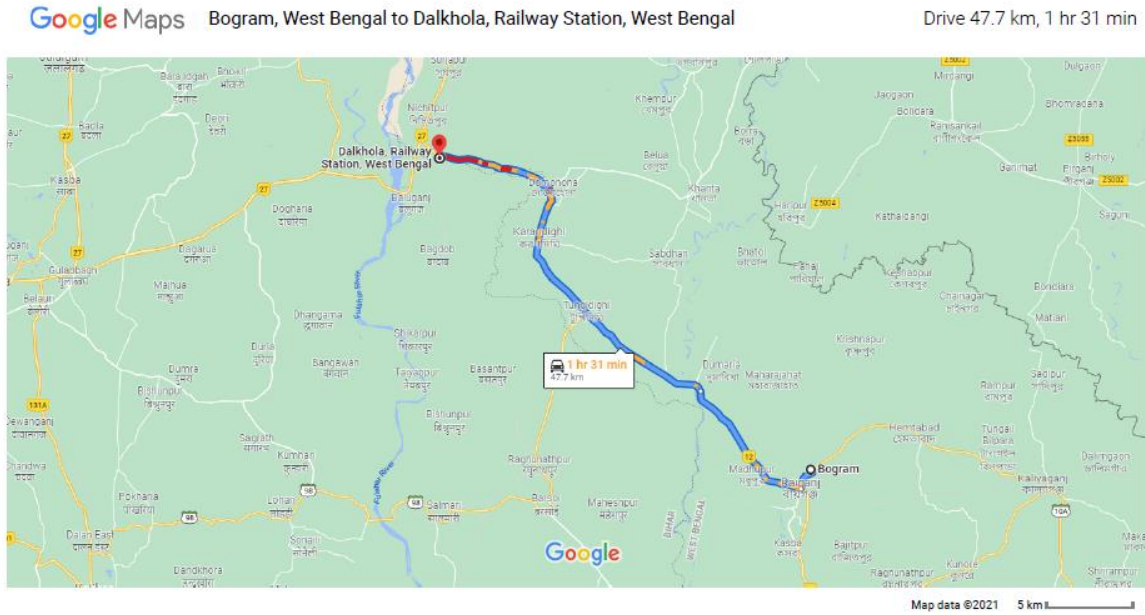
National and State Highways from Raiganj, Uttar Dinajpur



Source: <https://www.mapsofindia.com/maps/westbengal/roads/nadia.html>

Distance from Railway Stations

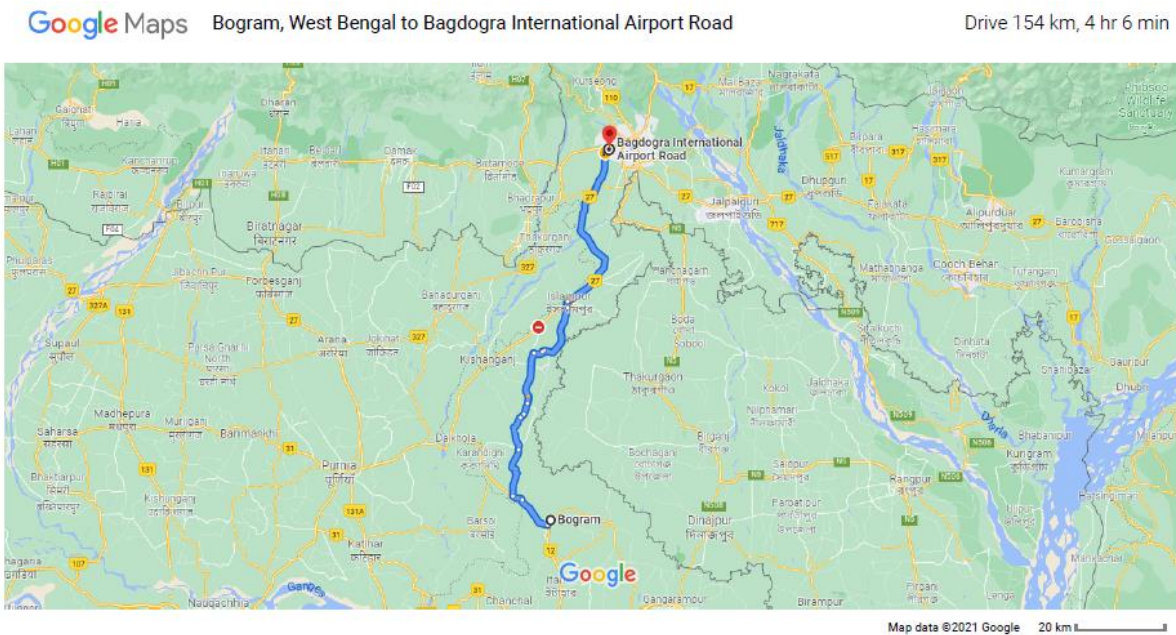
Raiganj, Uttar Dinajpur to Dalkhola Railway Station (47 Kms)



Source: <https://www.google.com/maps>

Distance from Airport

Raiganj, Uttar Dinajpur to Bagdogra Airport (154 kms)

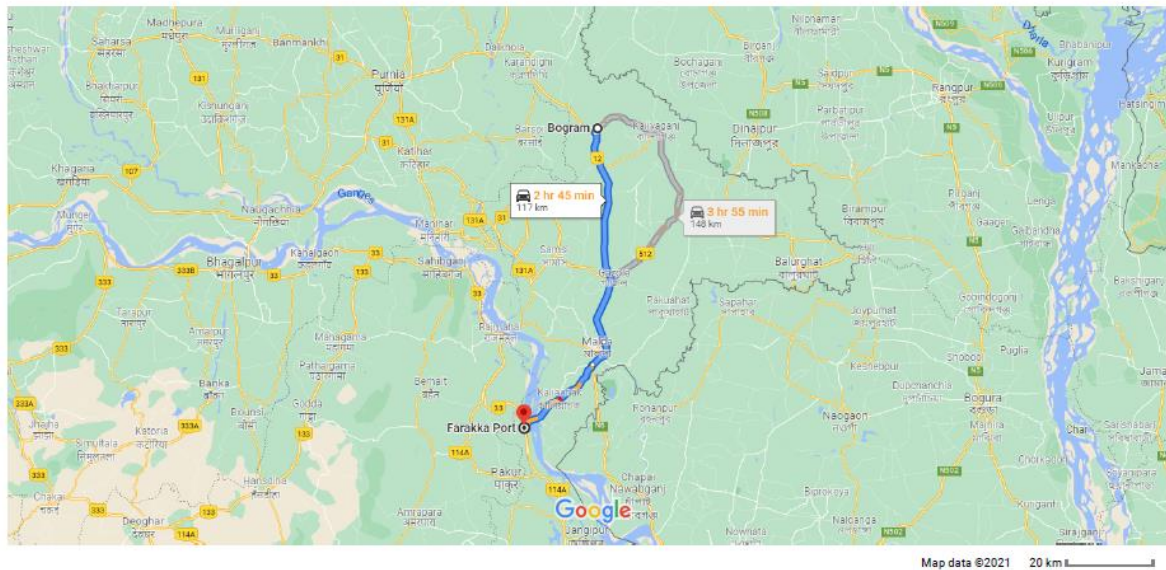


Source: <https://www.google.com/maps>

Distance from Waterways

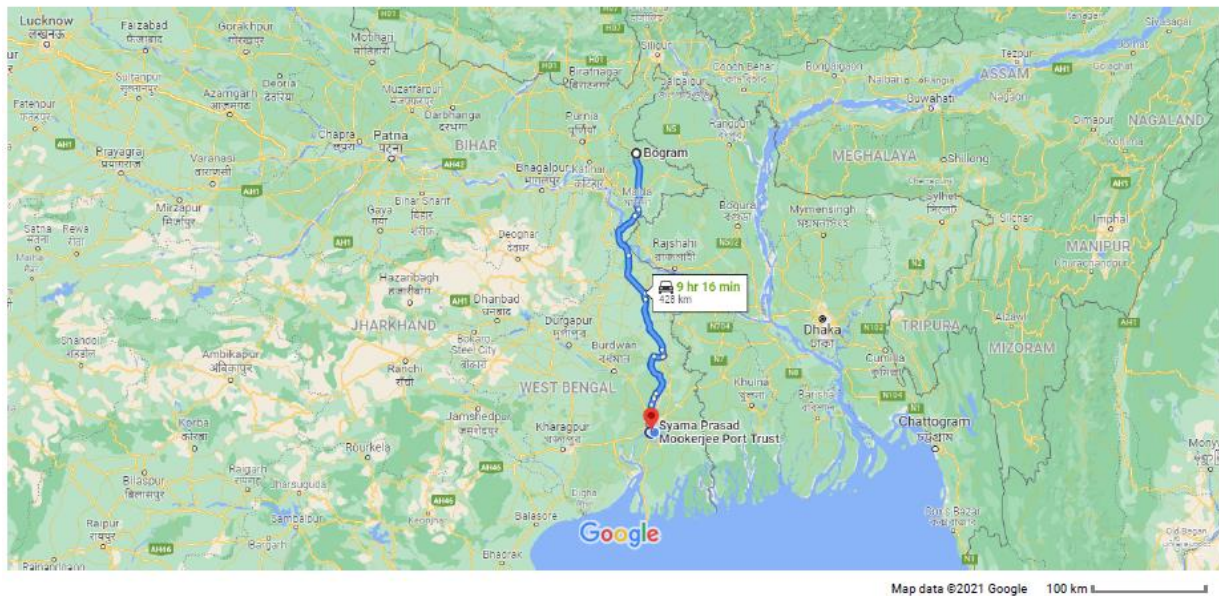
Raiganj, Uttar Dinajpur to Farakka Port (117 kms)

Google Maps Bogrom, West Bengal to Farakka Port, Puran Chandipur, West Bengal Drive 117 km, 2 hr 45 min



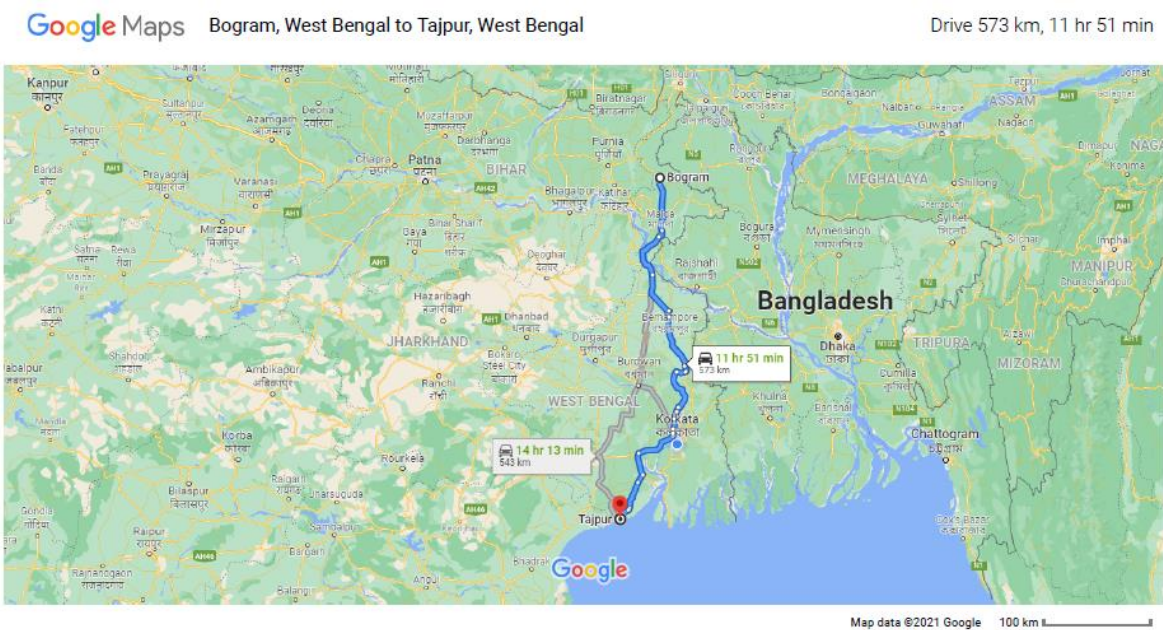
Raiganj, Uttar Dinajpur to Kolkata Port (428 kms)

Google Maps Bogrom, West Bengal to Syama Prasad Mookerjee Port Trust Drive 428 km, 9 hr 16 min



Source: <https://www.google.com/maps>

Raiganj, Uttar Dinajpur to Tajpur Port (proposed) (573 kms)



Source: <https://www.google.com/maps>

Distance of RaiUttar Dinajpur from Major transit points

Dalkhola Railway station	47 Kms
Bagdogra Airport	154 kms
Farakka Port	117 kms
Kolkata Port	428 kms
Tajpur Port	573 kms

Source: <https://www.google.com/maps>

[Validate](#)[Print](#)[Help](#)[Wise BoQ](#)

Tender Inviting Authority: Department of MSME & Textiles, Government of West Bengal.

Name of Work: Setting up of Textile Spinning and Processing units in West Bengal.

Contract No: 2787-11018(99)/34/2022

Name of the Bidder/ Bidding Firm / Company :						
PRICE SCHEDULE						
(This BOQ template must not be modified/replaced by the bidder and the same should be uploaded after filling the relevant columns, else the bidder is liable to be rejected for this tender. Bidders are allowed to enter the Bidder Name and Values only)						
NUMBER #	TEXT #	TEXT #	NUMBER	NUMBER #	NUMBER #	TEXT #
Sl. No.	Item Description	Item Code / Make	Quantum of Land required (in Katha)	Compensation (Per Katha Rate) In Figures To be entered by the Bidder in Rs. P.	Compensation (Per Katha Rate) In Figures in Rs. P.	Compensation (Per Katha) In Words
1	2	3	7	13	53	55
1	Ashoknagar					
1.01	Spinning	item1			0.00	INR Zero Only
1.02	Fabric Processing	item2			0.00	INR Zero Only
2	Kalyani					
2.01	Spinning	item3			0.00	INR Zero Only
2.02	Fabric Processing	item4			0.00	INR Zero Only
3	Raigunj					
3.01	Spinning	item5			0.00	INR Zero Only
3.02	Fabric Processing	item6			0.00	INR Zero Only
Total in Figures					0.00	INR Zero Only
Quoted Rate in Words						INR Zero Only

FORM-4: FINANCIAL PROPOSAL*(On the letter head of the bidder)*

To
Principal Secretary
Department of MSME & Textiles
Government of West Bengal
“Shilpa Sadan”, 7th & 8th floors
4, Abanindranath Tagore Sarani
Kolkata–700016, West Bengal, India

Date: DD/MM/YYYY

Subject: Financial Proposal for setting up Spinning and Processing units in West Bengal

Sir,

We, the undersigned, offer to setup Spinning/Processing unit in West Bengal in accordance with your Request for Proposal dated xx July, 2022 and our Technical Proposal. We are hereby submitting our Financial Proposal. The financial details are as follows:

Location Selected	Proposal Category	Quantum of Land required (in Katha)	Total Compensation in INR Lakhs*:
Ashoknagar	Spinning <input type="checkbox"/> Fabric Processing <input type="checkbox"/> Both <input type="checkbox"/>		
Kalyani	Spinning <input type="checkbox"/> Fabric Processing <input type="checkbox"/> Both <input type="checkbox"/>		
Raigunj	Spinning <input type="checkbox"/> Fabric Processing <input type="checkbox"/> Both <input type="checkbox"/>		
Total			

* In case the bidder wants to make the payment in installments, kindly submit a separate payment timeline document with the financial proposal. (refer Section 6). Also if a bidder is setting up both Spinning and Processing, kindly provide separate Compensation and Land required for each case in the table.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal of 180 days from the proposal submission deadline.

This includes the substance of our Financial Proposal and are exclusive of GST or any other applicable taxes.

We understand you are not bound to accept any Proposal you receive.

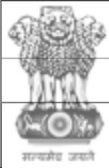
Place:

For..... (Name of applicant)

..... (Signature)

..... (Name of authorized signatory)

.....(Designation)



**West Bengal
Tenders**

eProcurement System of Government of West Bengal

Tender Details

Date : 08-Aug-2022 05:42 PM



Basic Details

Organisation Chain	DEPARTMENT OF MICRO SMALL AND MEDIUM ENTERPRISES AND TEXTILES		
Tender Reference Number	2787-11018(99)/34/2022		
Tender ID	2022_DMSME_394297_1		
Tender Type	Open Tender	Form of contract	Item Wise
Tender Category	Works	No. of Covers	2
General Technical Evaluation Allowed	No	ItemWise Technical Evaluation Allowed	Yes
Payment Mode	Online	Is Multi Currency Allowed For BOQ	No
Is Multi Currency Allowed For Fee	No	Allow Two Stage Bidding	No

Payment Instruments

Online Bankers	S.No	Bank Name
	1	ICICI BANK
	2	ICICI NEFT/RTGS

Cover Details, No. Of Covers - 2

Cover No	Cover	Document Type	Description
1	Fee/PreQual /Technical	.pdf	RFP
		.pdf	FORMS
2	Finance	.xls	BOQ
		.pdf	Financial Proposal

Other Important Documents

S.No	Category	Sub Category	Sub Category Description	Format/File
1	CERTIFICATES	CERTIFICATES	VAT/SALES TAX REGISTRATION CERTIFICATE ALONG WITH ACKNOWLEDGEMENT , PAN, LATEST IT ACKNOWLEDGEMENT, PTAX,LABOUR LICENCE	
2	CERTIFICATES	GST Registration Certificate	GST Registration Certificate	
3	CERTIFICATES	The Micro, Small and Medium Enterprises Certificate	The Micro, Small and Medium Enterprises Certificate	
4	CERTIFICATES	Permanent Account Number	Permanent Account Number	
5	COMPANY DETAILS	COMPANY DETAILS 1	PARTNERSHIP DEED, CO-OPERATIVE SOCIETY BYLAW, MOA,TRADE LICENCE,COMPANY REGISTRATION CERTIFICATE	
6	CREDENTIAL	CREDENTIAL 1	CREDENTIAL 1	
7	CREDENTIAL	CREDENTIAL 2	COMPLETION CERTIFICATES	
8	DECLARATION	DECLARATION FILE 1	DECLARATION FILE 1	
9	FINANCIAL INFO	PAYMENT CERTIFICATE 1	PAYMENT CERTIFICATE 1	
10	FINANCIAL INFO	P/L AND BALANCE SHEET 2019-20	P/L AND BALANCE SHEET 2019-20	
11	FINANCIAL INFO	P/L AND BALANCE SHEET 2020-21	P/L AND BALANCE SHEET 2020-21	
12	FINANCIAL INFO	P/L AND BALANCE SHEET 2021-22	P/L AND BALANCE SHEET 2021-22	

Tender Fee Details, [Total Fee in ₹ * - 0.00]				EMD Fee Details			
Tender Fee in ₹	0.00			EMD Amount in ₹	25,00,000	EMD through BG/ST or EMD Exemption Allowed	Yes
Fee Payable To	Nil	Fee Payable At	Nil	EMD Fee Type	fixed	EMD Percentage	NA
Tender Fee Exemption Allowed	No			EMD Payable To	Nil	EMD Payable At	Nil

[Click to view modification history](#)

Work /Item(s)					
Title	Setting up of Textile Spinning and Processing units in West Bengal.				
Work Description	Setting up of Textile Spinning and Processing units in West Bengal.				
Pre Qualification Details	Please refer Tender documents.				
Independent External Monitor/Remarks	NA				
Show Tender Value in Public Domain	No				
Tender Value in ₹	0.00	Product Category	Miscellaneous Works	Sub category	NA
Contract Type	Tender	Bid Validity(Days)	180	Period Of Work(Days)	999
Location	West Bengal	Pincode	700016	Pre Bid Meeting Place	Shilpa Sadan, Camac Street
Pre Bid Meeting Address	4, Abanindranath Thakur, Sarani, Shilpa Sadan, Camac Street, Kolkata - 700 016.	Pre Bid Meeting Date	25-Aug-2022 02:00 PM	Bid Opening Place	Shilpa Sadan, Camac Street
Should Allow NDA Tender	No	Allow Preferential Bidder	No		

Critical Dates			
Publish Date	09-Aug-2022 10:00 AM	Bid Opening Date	19-Sep-2022 11:00 AM
Document Download / Sale Start Date	09-Aug-2022 10:00 AM	Document Download / Sale End Date	15-Sep-2022 05:00 PM
Clarification Start Date	NA	Clarification End Date	NA
Bid Submission Start Date	26-Aug-2022 10:00 AM	Bid Submission End Date	15-Sep-2022 05:00 PM

Tender Documents				
NIT Document	S.No	Document Name	Description	Document Size (in KB)
	1	Tendernotice_1.pdf	RFP	2351.61
Work Item Documents	S.No	Document Type	Document Name	Description
	1	Additional Documents	Financial_Proposal.pdf	Financial Proposal
	2	BOQ	BOQ_773254.xls	BOQ
				Document Size (in KB)
				126.52
				326.00

Bid Openers List			
S.No	Bid Opener Login Id	Bid Opener Name	Certificate Name
1.	dbandyopadhyay108@gmail.com	DEBASHIS BANDYOPADHYAY	DEBASHIS BANDYOPADHYAY

2.	arundhatibhowmik028@gmail.com	ARUNDHATI BHAUMIK	ARUNDHATI BHAUMIK
3.	ds2msmet@gmail.com	MAITREYEE GANGULY	MAITREYEE GANGULY

Tender Properties

Auto Tendering Process allowed	No	Show Technical bid status	Yes
Show Finance bid status	Yes	Show Bids Details	Yes
BoQ Comparative Chart model	Normal	BoQ Compative chart decimal places	2
BoQ Comparative Chart Rank Type	L	Form Based BoQ	Yes

Tender Inviting Authority

Name	Department of MSME and T, GoWB.
Address	4, Abanindranath Thakur, Sarani, Shilpa Sadan, Camac Street, Kolkata - 700 016.

Tender Creator Details

Created By	MAITREYEE GANGULY
Designation	Joint Secretary, MSMET
Created Date	08-Aug-2022 05:34 PM